

## Business Offer

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### **A South Korean manufacturer of robot sensor is looking for an agent or distributor in Europe.**

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#### **Summary**

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*A South Korean manufacturer of robot products such as torque sensors is looking for a distributor or agent in Europe. The company was established in 2004 and now looking for partner who is familiar with robot industry to cooperate to extend robot business into globally.*

<b>Creation Date</b>	02 August 2016
<b>Last Update</b>	03 August 2016
<b>Expiration Date</b>	03 August 2017
<b>Reference</b>	BOKR20160802001

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#### **Details**

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##### **Description**

Established in 2004, the South Korean company has been specialized in sensors of robot products. They are currently looking forward to meet partners for agents and distributors who are experienced in the robot industry.

Their product is called Six axis F/T sensor (ForSix), a type of product related to the robots that will be published at the end of this year.

The product helps detecting all the movements into different ways with consistent force and act for multi-control switch system which can be used in home appliance, vehicles, medical and IT industry. Within the consistent and turning force, the robot can be defined as the sensor function of medium, detecting all the motion.

The recent capacitive type of sensor combines with interface as all-in-one type and achieved successful price performance. Moreover, it is inexpensive compared to the sensors from the ones from other enterprises. The effect of drop price for purchasing for framework of robot or other various research themes in industry and university is very presumable.

Recently, the company has been in sole partner of big enterprise in United States as the sole supplier for more than ten years in the motor actuator related business, a core component for head control of the LTO(Linear Tape Open) equipment of the top United States enterprise. This business is the extremely precise assembly of the Tape Storage Drives which are used to read and to write the data from tape media, containing terabyte with high density data track.

They have been striving to achieve complete customer-satisfaction by researching and developing products to meet customer needs based on utmost quality, performance, and service.

### **Advantages and Innovations**

- Low-cost sensor prices
- High durability; no strain gauge or no adhesive
- Guaranteed quality of products
- Easy interface

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## **Keywords**

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### **Technology**

01001001                      Automation, Robotics Control Systems

### **Market**

07004003                      Home furnishing and housewares  
08002004                      Robotics  
09004008                      Other manufacturing (not elsewhere classified)

### **NACE**

C.29.3.2                      Manufacture of other parts and accessories for motor vehicles

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## **Network Contact**

### **Issuing Partner**

BERLIN PARTNER FUER WIRTSCHAFT UND TECHNOLOGIE GMBH

### **Contact Person**

Carsten Domann

### **Phone Number**

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**Open for EOI :**    **Yes**

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## **Dissemination**

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### **Send to Sector Group**

ICT Industry and Services

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## Client

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### Type and Size of Organisation Behind the Profile

Industry SME 11-49

### Year Established

2004

### Turnover

1 - 10M

### Already Engaged in Trans-National Cooperation

Yes

### Experience Comments

Percentage of overseas sales: 20%

### Certification Standards

ISO 9001:2000

### Languages Spoken

English

### Client Country

South Korea

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## Partner Sought

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### Type and Role of Partner Sought

The company specialized in developing robot is looking for partner who is interested in buying the products. And they would like to collaborate with partners as distributor and agents to sell the products.

They welcome partners who are knowledgeable of robot industry and are familiar with networking in the field.

### Type and Size of Partner Sought

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

### Type of Partnership Considered

Distribution services agreement

Commercial agency agreement

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## Attachments

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07 Sample Image (2).png

